# DIABETIC SUPPLIES MEMBER TOOL BOX



## **ADVOCATE Brand Advantage**

- Diabetic Members Will Save 52 70% On Diabetic Supplies
- Free Talking Meter Or Dash Meter Programs To *Diabetic* Members
- 3 to 5 day UPS Ground Residential Home Delivery No More Pharmacy Trips
- Customer Loyalty Customer Retention Is Over 90% For ADVOCATE Brand Users
- Customer Appreciation For Providing A Quality Product At Super Low Prices
- Convenient Programmed Recurring Shipments Every 90 Days

Fine Quality Diabetic Supplies At Prices LESS Than Big Box Retailers And National Pharmacy Sale Prices

**MOST COMPARABLE ITEMS** STARTER KIT RITE Walmart 📩 CVS/pharmacy AID Walgreens e money. Live better ITEM **UNITS** Diabetic Member Contour FREE \$17.63 \$19.99 \$17.99\* vs. Meter 1 \$14.99 Advocate/Contour Contour Test Strips (50) \$18.99 \$52.98 \$65.99 \$66.69 vs. 4 \$66.99 Advocate/Contour \$15.99 \$15.99 Lancets (100) 1 FREE \$ 8.98 S 9.99 vs. Advocate/Microlet FREE \$19.99 \$19.99 Lancing device 1 \$18.75 \$19.99 vs. Advocate/Delica **Control Solution** 1 FREE N-A 4.99 N-A N-A vs. **Advocate/Clear Choice TOTAL COST** \$75.96 \$257.28 \$317.92 \$317.93 \$320.73 Diabetic Members \$181.32 \$241.96 \$241.97 \$244.77 70.5% 76.1% 76.1% 76.3% Contour Meter is not available at Rite Aid. Comparison using True Result non coding meter Prices source: September 21, 2011 from the following retail stores: WALGREENS - http://www.walgreens.com/ WALMART - http://www.walmart.com/ RITE AID - http://www.riteaidonlinestore.com CVS - http://www.cvs.com

#### 3

## **\$589.20** Yearly Savings

### **Diabetic Member vs. Walmart Costs**

Initial Purchase (First 90 Days or 3 months)

ITEM	<u>ltems</u>	Save money. Live better.	<u>Diabetic</u> <u>Member</u>	<u>Savings</u>	
Redi-Code TALKING Meter vs Contour	1	\$ 17.63	\$-	\$ 17.63	
Redi-Code Test Strips vs Contour	4	\$ 52.98	\$ 18.99	\$ 33.99	
Redi-Code Lancets vs Microlet	1	\$ 8.98	\$-	\$ 8.98	
Lancing Device vs Delica	1	\$ 18.75	\$ -	\$ 18.75	
Control Solution	1	N-A	\$-	N-A	
Total Cost to Diabetic Member (Initial 90 days)		\$ 257.28	\$ 75.96	\$ 181.32	
Renewal Purchase(Every 90 ADVOCATE Redi-Code Test Strips Total Cost to Diabetic Member (Renewal 90 days)	-	<b>3 months)</b> <u>\$ 52.98</u> <b>\$ 211.92</b>	<u>\$ 18.99</u> \$ 75.96	\$ 33.99 \$ 135.96	
Yearly Purchases (1 <u>Total Cost to Diabetic Member (Full Yea</u>		-	<u>\$ 303.84</u>	\$589.20	
INCREDIBLE 66% YEARLY SAVINGS					

Savings based upon a typical Well Card Savings Member that test 3 times daily Prices: Walmart www.walmart.com 9.21.11

ADVOCATE													
Manufacturer	AD	VOC4	TE <sup>*</sup>		Roche		Lifes	Scan	Ba	yer	Home Diag	nostic Inc.	Solartek
	A B									1933 1937 1944			
	Redi-Code™	Redi-Code <sup>™</sup> Duo	Redi-Code™ Dash	Accu-Chek® Active	Accu-Chek <sup>e</sup> Activa	Accu-Chek® Compact Plus	OneTouch® UltraMini	OneTouch® Ultra2	Ascensia® Breeze®2	Ascensia* Contour	TRUEresult™	TRUEtrack™	ReliOn* Ultima
Audible Results	Yes English & Spanish	Yes English & Spanish	No	No	No	No	No	No	No	No	No	No	No
Coding Required	No	No	No	Yes*	Yes*	No	Yes	Yes	No	No	No	Yes*	Yes
Sample Size	0.7 (microliters)	0.7 (microliters)	0.7 (microliters)	1.0 (microliters)	0.6 (microliters)	0.3 (microliters)	1.0 (microliters)	1.0 (microliters)	1.0 (microliters)	0.6 (microliters)	0.5 (microliters)	1.0 (microliters)	0.6 (microliters)
Results Time	7 (seconds)	7 (seconds)	7 (seconds)	5 (seconds)	5 (seconds)	5 (seconds)	5 (seconds)	5 (seconds)	5 (seconds)	5 (seconds)	4 (seconds)	10 (seconds)	5 (seconds)
Approved for Alternate Site Testing	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Memory	450 (results)	450 (results)	150 (results)	200 (results)	500 (results)	500 (results)	500 (results)	500 (results)	420 (results)	480 (results)	500 (results)	365 (results)	450 (results)
Computer Download	Yes/Free	Yes/Free	N/A	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
Blood Glucose Meter & Blood Pressure Monitor	No	Yes	No	No	No	No	No	No	No	No	No	No	No
Hematocrit Range	20 to 60 (%)	20 to 60 (%)	20 to 60 (%)	30 to 57 (%)	20 to 70 (%)	15 to 65 (%)	30 to 55 (%)	30 to 55 (%)	20 to 55 (%)	0 to 70 (%)	20 to 60 (%)	30 to 55 (%)	30 to 60 (%)
Battery	2AAA	2 AAA	CR2032 3V (1)	CR2032 3V (1)	CR2032 3V (1)	2 AAA	CR2032 3V (1)	CR2032 3V (1)	CR2025 3V (1)	CR2032 3V (2)	CR2032 3V (1)	CR2032 3V (1)	CR2032 3V (1)
Meter Operating Range	50 to 104 (°F)	50 to 104 (°F)	50 to 104 (°F)	50 to 104 (°F)	43 to 104 (°F)	50 to 104 (°F)	43 to 111 (°F)	43 to 111 (°F)	50 to 104 (°F)	41 to 113 (°F)	50 to 104 (°F)	50 to 104 (°F)	50 to 122 (°F)

## **ADVOCATE Brand Product Features**

- ADVOCATE Products Are The Finest Quality And Best Value In The Market
- Glucose Testing Meter TALKS In Both English And Spanish
- ADVOCATE Products Are all labeled in English and Spanish
- No Coding Needed
- Alternative Site Testing
- Ketone Warnings
- 7 Second Test Results Displayed
- 450 Test Results Stored In Real Time
- Test Results And **Online Download** Capabilities To A Computer
- Simple Easy To Follow Instructional Videos Available at Well Card Web address
- **On Line Purchasing** With Programmed Recurring Shipments Every 3 Months
- Special Internet Pricing

Fine Quality Diabetic Supplies At Prices LESS Than Big Box Retailers And National Pharmacy Sale Prices





### **America's Preferred Meter**

#### **FEATURES**

#### • NO CODING NEEDED

- It Speaks in English & Spanish
- Result Indicator on Screen
- Rapid Test Time
- 7, 14, 21, 28, 60 & 90 day average
- 450 times large memory volume
- Ketone warning
- HCPCS approved (Code: E0607)
- FDA, Medicaid & Medicare/CMS approved

## **Blood Glucose Monitoring System**

NAME	ADVOCATE	
Model	TD-4223	
Construction	Amperometric Biosensor	
Dimension	96mm X 45mm X 20mm	
Weight	68 g	
Power source	2 x (AAA) Alkaline Batteries	
Battery life	Over 1000 determinants	
Display	Large LCD	
External Output	Standard RS232 PC interface	
Code control	NO CODING NEEDED	
Auto system function check	Yes	
Auto ambient temperature compensation	Yes( 'C or 'F)	
Memory 450 measurement results with date& time ( data retention replacement)		
Delete memory function	Yes	
Auto electrode inserting detection	Yes	
Auto sample loading detection	Yes	
Auto reaction time count down	Yes	
Auto turn-off after 3 minute wi/o action	Yes	
Auto low power indication	Yes	
Operational temperature warning	Yes	
Day average	For 7, 14, 21, 28, 60, 90 Days average	
Ketones body warning	Yes(above 240mg/dl)	
Control solution calibration	Yes	
Memory delete	Yes	
Indicate functions: Low: Uncomfortable Normal: Smile High: Sad	Low: <69mg/dl(3.8mmol/L) Normal: 70-119mg/dl(3.9-6.6mmol/L) High: >120mg/dl(6.6mmol/L)	





## **DASH Blood Glucose Monitor**

Name:	Advocate Redi-Code DASH Glucose Meter
Model:	TD-4276
Dimension:	3.35" x 1.06" x .46"
Weight:	19 grams (excluding batteries)
Power Source:	1 CR2032 3V lithium battery
	(when battery is low, 50 tests can still be done)
Display:	Large LCD
Auto Electrode Inserting Detection:	Yes
Auto Reaction Time Count Down:	Yes
Temperature Warning:	Yes
Before and After Meals:	Yes
Operating Conditions:	10°C ~ 40°C (50°F ~ 104°F); RH <85%
Storage/Transportation Condition:	-20°C ~ 60°C (-4°F ~ 140°F); RH <95%
Measurement Unit:	mg/dl
Measurement Range:	20 ~ 60 mg/dL (1.1 ~ 33.3 mmol/L)

#### **FEATURES**

- NO CODING NEEDED
- Result Indicator on Screen
- Rapid Test Time
- 150 times memory volume
- Automatic turn off
- Fits on a Key Chain

## **Great For People On The Go**

#### Available in six different colors:

Maroon	Pink	Violet
Green	Blue	Black





## The All In One System

**Checks Blood Pressure & Blood Glucose** 

#### **FEATURES**

#### • NO CODING NEEDED

- It Speaks in English & Spanish
- Result Indicator on Screen
- Rapid Test Time
- 7, 14, 21, 28, 60 & 90 day average
- 450 times large memory volume
- Ketone warning
- Blood Pressure Monitor !
- Heart rate Monitor !

### **DUO Blood Glucose Monitoring System**

Name	Advocate Duo		
Model	TD-3223A/B		
Construction	Amperometric Biosensor		
Dimension	6.3(L)*7.5(W)*4.0(H) cm		
Weight	158g		
Power source	2 X (AAA) Alkaline battery		
Battery life			
Display	Large LCD		
External Output	Standard RS232 PC interface		
Code control	E2PROM chip (24 insert Codes & 1 external code )		
Auto system function check	Yes		
Auto ambient temperature compensation	Yes( 'C or 'F)		
Memory	450 measurement results with date & time (data retention		
	while battery replaced)		
Auto electrode inserting detection	Yes		
Auto sample loading detection	Yes		
Auto reaction time count down	Yes		
Auto turn-off after 3 minute without future action	Yes		
Auto low power indication	Yes		
Operational temperature warning	Yes		
Pressure range	0~300 mmHg		
Heart Rate	40~199 beats/min		
Pressure accuracy	-3 mmHg ~ +3 mmHg		
Pulse accuracy	- 3 % ~ + 3 %		
Automatic fuzzy inflation and deflation	Yes		
Acoustic signal is selectable	Yes		
Automatic Calibration by Check	Yes(Check strips and code)		
Ambient Temperature show on LCD	Yes		
Control solution function	Yes		
Ketone warring	Yes (Glucose over 240 mg/dl)		
Unit switch	* Mmol/L or mg/dl		
	* mmHg or KPa		
Day average functions	7, 14, 21, 28, 60 and 90 day averages for glucose memory		
New ! Indicate functions	<u>Glucose:</u>		
<u>Glucose:</u>	Low: <69mg/dl(3.8mmol/L)		
Low: Uncomfortable Normal: Smile High: Sad	Normal: 70-119 mg/dl(3.9-6.6 mmol/L)		
Procession	High: >120mg/dl(6.6mmmol/L)		
<u>Pressure:</u> Low: Uncomfortable Normal: Smile High: Sad	Pressure: Low: DIA <70mmHg SYS<100 mmHg		
Low. Oncomortable Normal. Sime High: Sad	Normal: DIA 70-90 mmHg SYS 140-140mmHg		
	High: DIA>90mmHg SYS >140 mmHg		
New! Speaker TD-3223A	Yes		

9

## **TEST STRIPS**



#### **Quality Test Strips**

ADVOCATE NO CODING Needed

**ADVOCATE** Offers high grade test strips for blood glucose monitoring that's easy, fast and reliable.

**ADVOCATE** Test Strips are produced under hygienic, sanitized conditions.

**ADVOCATE** Test Strips are FDA , Medicaid & Medicare / CMS approved.

**ADVOCATE** Test Strips HCPCS approved (Code: A4253).

Use	For self monitoring of blood glucose
Method	Amperometric glucose biosensor
Physical Characteristic	35-38mm(L) 6mm(W) 0.8mm(H)
Material	Base Material: PET
	Electrode: Carbon
Chemical Enzyme: Glucose oxidase	
Components	Mediator: Potassium ferricyanide
	Others: Non-reactive ingredient
Function	Sample Type: Capillary whole blood finger tip or AST
	Sample Volume: Tiny Blood Sample
	Sampling Method: Capillary
	Reaction Time: Rapid Test Time
Performance	Linear Range: 20~600 mg/dL (1.1~33.3 mmole)
	Precision: <5 % with respect to control solution
	Accuracy: >95% fall in Zone A and B (Blood EGA test)
Stability	Operation: 10'C ~ 40'C , RH<85%
	Storage: 4'C ~ 40'C, RH<85%
Validity	Can Pack: 90 days from opening or 18 months from production date
	Individual Foil Pack: 18 months from production date

## LANCETS







Twist Top Lancet 30G 100/Box, 5000/Case

### Pull Top Lancet 30G 100/Box, 5000/Case

Thin Lancet 30G 100/Box, 5000/Case

## **Quality Lancets**

**ADVOCATE** offers a complete range of lancets to ensure that accurate blood samples for all popular meters can be obtained with any skin type, quickly easily and consistently.

**ADVOCATE** lancets are manufactured with the greatest degree of precision. The tribeveled needle enhances user comfort and reduces tissue damage.

**ADVOCATE** lancets fit most lancing devices.

**ADVOCATE** lancets are FDA as well as Medicaid and Medicare / CMS approved.

**ADVOCATE** lancets codes HCPCS approved (Code: A4259).

